

## Message Text

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14

ACTION NEA-10

INFO OCT-01 EB-07 ISO-00 USIA-15 /033 W

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R 130845Z AUG 75

FM USINT BAGHDAD

TO F. JAY LAHR

DEPARTMENT OF COMMERCE

336 STATE HOUSE

INDIANAPOLIS, INDIANA 46204

(CABLE: INCOM)

INFO SECSTATE WASHDC 2268

USDOC WAHDC

AMEMBASSY JIDDA

AMEMBASSY TEHRAN

UNCLAS BAGHDAD 854

E.O. 11652: N/A

SUBJ: STATE OF INDIANA HOUSING AND CONSTRUCTION TRADE MISSION

REF: A. LAHR TO KILLOUGH LETTER OF JULY 30, 1975

B. BAGHDAD 780

1. SUBJECT TO USDOC CONCURRENCE, USINT WOULD WELCOME PROPOSED  
(REF A) TRADE MISSION TO BAGHDAD TO BE LED BY LT. GOVERNOR ORR.

TIMING (I.E. LATE MARCH 1976) IS GOOD AND PRODUCT THEME

IS VERY APT.

2. ASSUME YOU KNOW OF U.S. TRADE CENTER TEHRAN'S EXHIBITION  
PLANNED FOR MARCH 7-11, 1976 ON HOUSING SYSTEMS, MATERIALS AND  
BUILDING TECHNIQUES AS WELL AS USDOC'S BEB, 23-28, 1976 BUILDING  
MATERIALS AND CONSTRUCTION EQUIPMENT TRADE FAIR IN SAUDI  
ARABIA (REF B). WITH SO MUCH GOING ON IN NEAR/MIDDLE EAST  
ON THIS THEME, BELIEVE IMPERATIVE YOU COORDINATE CLOSELY WITH  
WASHINGTON, SPECIFICALLY USDOC/CAGNE (GEORGE BECK, PHONE  
202-967-5767) AND USDOC/OIM/SAD (MRS. WANDA ALE). THAT BEING  
SAID, USINT IS AT YOUR SERVICE.

3. BASED ON OUR RECENT EXPERIENCE WITH 17 MAN MISSISSIPPI

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STATE HORIZONTAL MISSION LED BY GOVERNOR WALLER, WISH MAKE

FOLLOWING RECOMMENDATIONS:

- A. YOU SHOULD CONSIDER HIRING LOCAL PRIVATE SECTOR CONSULTANT TO HELP WITH HOTELS, TAXIS, APPOINTMENTS. USINT CAN RECOMMEND A FEW GOOD ONES.
- B. MAXIMUM IDEAL NUMBER FOR VERTICAL MISSION IS TWELVE MEMBERS.
- C. MISSION ADVANCE MAN SHOULD ARRIVE ABOUT FOUR WORKING DAYS BEFORE MISSION AND WORK WITH LOCAL CONSULTANT.
- D. MISSION BROCHURES SHOULD NOT INCLUDE REFERENCES TO OSRAEL OR TO "PERSIAN" RPT "PERSIAN" GULD. MEMBERS BIOGRAPHIC SKETCHES SHOULD OMIT REFERENCES TO MEMBERSHIP IN FREEMASONS. ANY MASONIC MEMBERS OF MISSION SHOULD NOT RPT NOT WEAR RINGS OR OTHER IDENTIFYING DEVICES AND SHOULD NOT MAKE ANY EFFORTS CONTACT IRAQI MASONS.
- E. AFTER TALKS WITH USDOC, GO TO WORK AT ONCE ON ALERTING AMIN HASSAN, HEAD OF IRAQI INTERESTS SECTION IN WASHINGTON TO YOUR PLANS. IF YOU GIVE HIM ENOUGH TIME, HE CAN BE A BIG HELP IN MAKING MISSION A SUCCESS. YOU MAY WISH INVITE HIM TO INDIANOPOLIS FOR DISCUSSIONS TO FACILITATE VISA ISSUANCE, ASSURE APPROPRIATE APPOINTMENTS FOR LT. GOVERNOR, ETC.

4. PLEASE KEEP US INFORMED OF YOUR PLANS AND NEEDS.

SIGNED: T. PATRICK KILLOUGH, U.S. INTERESTS SECTION,  
BAGHDAD IRAQ.  
KILLOUGH

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